



## Adirondack Park Agency

**SHERMAN CRAIG**  
Chairman

**TERRY MARTINO**  
Executive Director

**DRAFT MINUTES**  
Economic Affairs  
June 9, 2016 Meeting  
DFK:ap

### **Economic Affairs Committee June 9, 2016**

The Economic Affairs Committee convened at 3:10 p.m.

#### **Economic Affairs Committee Members Present:**

Arthur Lussi, Chair, Karen Feldman, Dan Wilt, Bradley Austin (DED), Karyn Richards (DEC) (filling in for Bob Stegemann (DEC))

#### **Other Members and Designees Present:**

Leilani Ulrich, Chairwoman, William Thomas, Sherman Craig, Richard Booth, Dierdre Scozzafava (DOS)

#### **Local Government Review Board:**

Frederick Monroe, Executive Director

#### **Agency Staff Present:**

James Townsend, Rick Weber, (Acting Executive Director), Keith McKeever, Dan Kelleher, Annemarie Peer

#### **Economic Affairs Report:**

Special Assistant Kelleher provided an update on the Agency's Hamlet Economic Planning and Assistance initiative. He noted that staff is currently working in the communities of Lake George and Crown Point to help them develop economic development plans. Mr. Kelleher also touched on a new initiative, the Adirondack Park Business Recruitment Workgroup, which is working to attract additional businesses into the Park. The workgroup is composed of economic development leaders from the twelve counties in the Adirondack Park.

**Essex County Industrial Development Agency (IDA): (Carol Calabrese and Jody Olcott):**

Ms. Calabrese provided the Agency with a brief description of the programs offered by the IDA to new and expanding businesses. Among the IDA's assistance capabilities are revolving loan financing, bond financing, straight lease financing (PILOT agreements), sales tax abatements, and workforce training programs. The revolving loan financing is one of the biggest resources used by the IDA. Examples of projects funded through these mechanisms included restaurants, hotels and a senior assisted living facility.

Ms. Olcott discussed the status of the six commerce parks the IDA owns and/or operates in Essex County. The highlighted commerce parks include Keeseville Industrial Park, Chesterfield Commerce Park, Willsboro Commerce Park, Moriah Business Park, Ticonderoga Commerce Park, and Schroon Lake Industrial Park. It was noted that each Park is in a different stage of development and occupancy with the Keeseville Industrial Park and Schroon Lake Industrial Park both being completely filled. She said the other parks have lower occupancy rates. Ms. Olcott noted that the Moriah Business Park was nearing full occupancy.

Both Ms. Calabrese and Ms. Olcott both spoke of the Adirondack Park Business Recruitment Group. Over the next year, the group hopes to host middleman outreach events with points-of-first-contact to business owners (chamber leaders, local government, real estate agents, accountants, attorneys, etc.), distribute coordinated marketing materials about doing business in the Adirondacks, and host targeted business recruitment events.

After a brief question and answer session, Ms. Calabrese and Ms. Olcott were presented with a certificate of appreciation by Chairwoman Ulrich, Mr. Weber, Mr. Lussi and Mr. Kelleher.

**Old Business**

None

**New Business**

None

Mr. Lussi adjourned the meeting at 3:50 p.m.